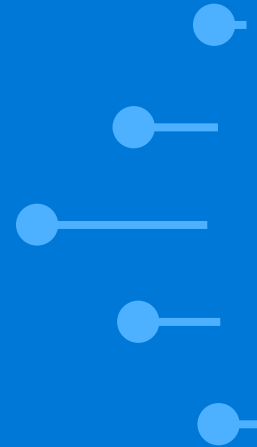


# winhec

2016





# Dev Center Deep Dive

Nir Froimovici

Principal Program Manager Lead

Developer and Partner Services (DPS)

# Agenda

Recap the new servicing model

Introducing Shipping Labels

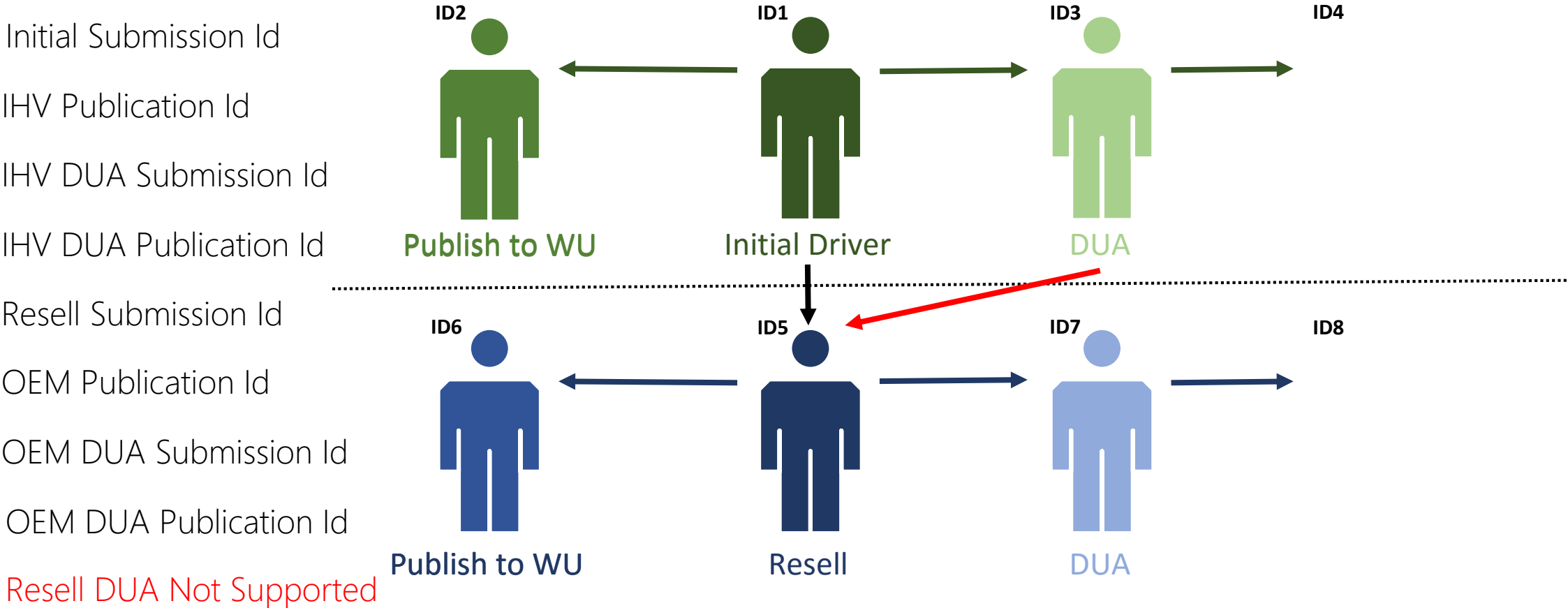
Review common business scenarios

Demos

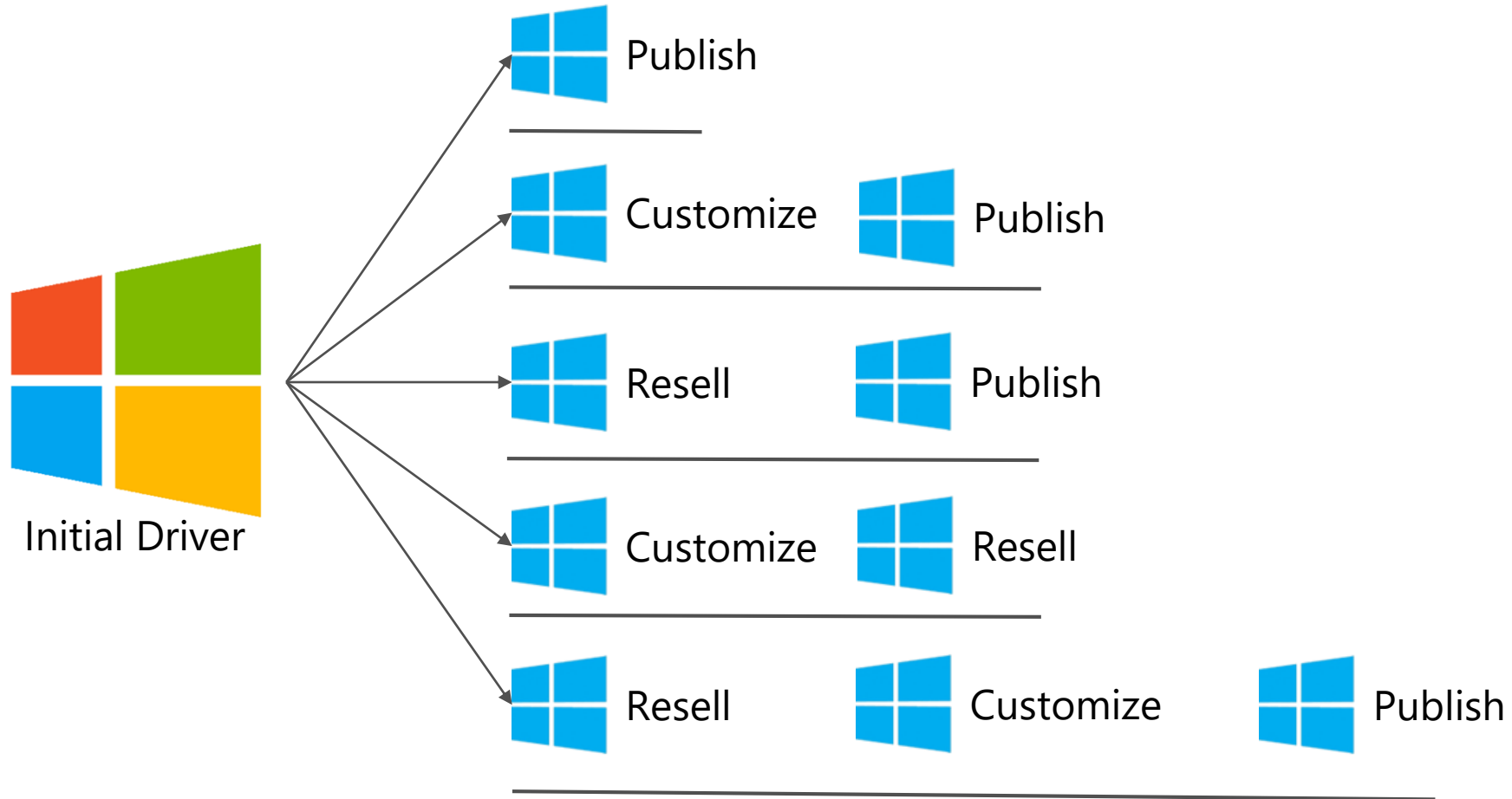
Feedback / Q&A

Author, Publisher, Read-Only:  
a new servicing model

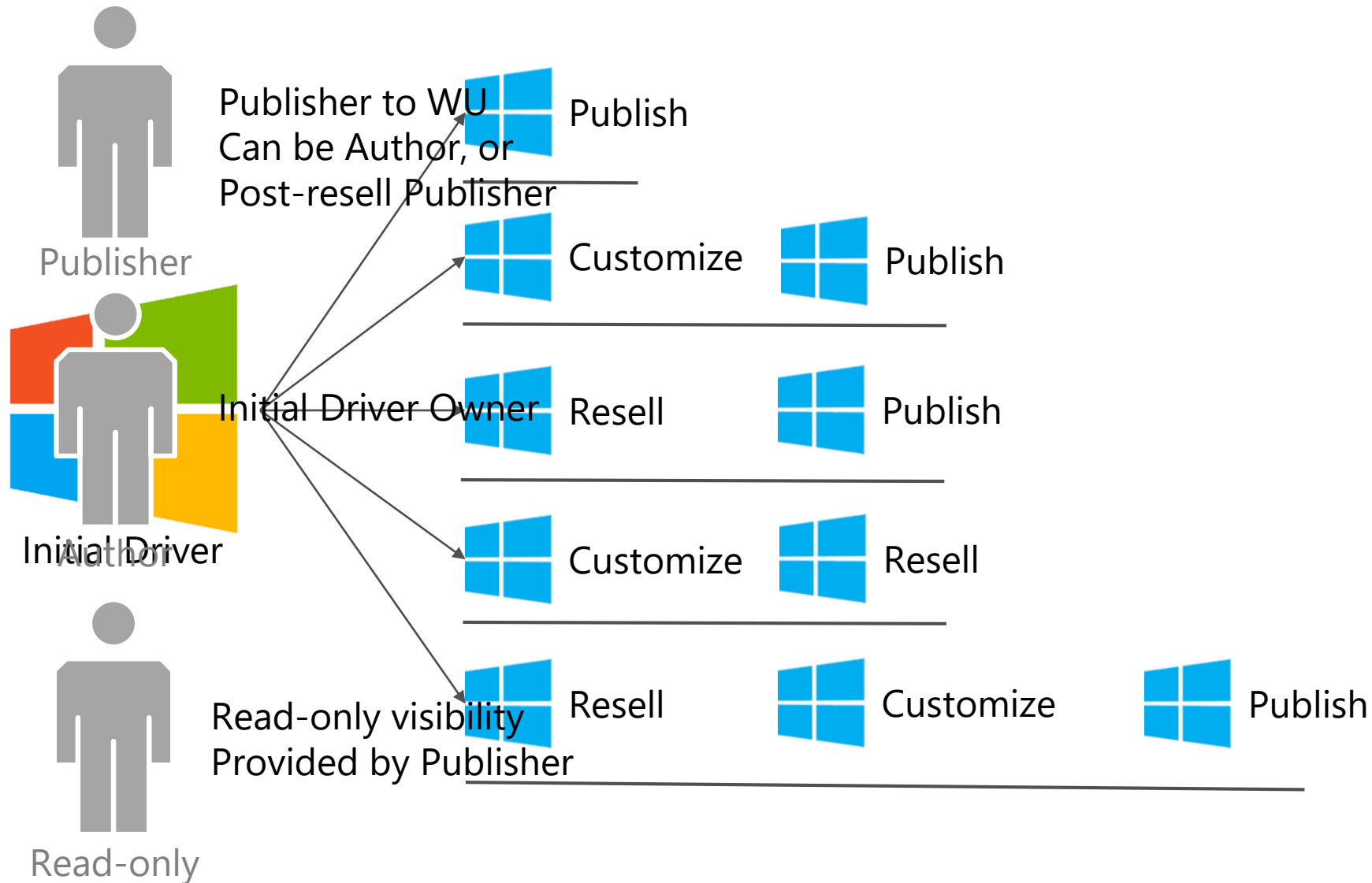
# The operational challenges of today



# New servicing and permissions model



# New servicing and permissions model



# Introducing Shipping Labels



# Distribution with Shipping Labels

## Share a driver with another partner:

Share only the PnPs you choose with another partner

Require CHID targeting

Create as many labels under the same driver

Share DUA

## Publish driver to Windows Update:

Optional, Critical and/or DU

Give visibility to another partner (read-only persona)

Improved CHID entry

Recap business scenarios

# Partners are in the driver seat (pun intended)

Start	→	→	→	→	→	Finish
Certify <sub>one</sub>	Publish <sub>many</sub>	Give visibility				
Certify <sub>one</sub>	Customize <sub>many</sub>	Publish <sub>many</sub>	Give visibility			
Certify <sub>one</sub>	Resell <sub>many</sub>	Publish <sub>many</sub>	Give visibility	Author visibility		
Certify <sub>one</sub>	Resell <sub>many</sub>	Customize <sub>many</sub>	Publish <sub>many</sub>	Give visibility	Author visibility	
Certify <sub>one</sub>	Customize <sub>many</sub>	Resell <sub>many</sub>	Publish <sub>many</sub>	Give visibility	Author visibility	
Certify <sub>one</sub>	Customize <sub>many</sub>	Resell <sub>many</sub>	Customize <sub>many</sub>	Publish <sub>many</sub>	Give visibility	Author visibility

# Partners are in the driver seat (pun intended)

Start	→	→	→	→	→	Finish
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Certify <sub>one</sub>	Customize <sub>many</sub>	Resell <sub>many</sub>	Customize <sub>many</sub>	Publish <sub>many</sub>	Give visibility	Author visibility

Demo

Call to Action  
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